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Office: 716-741-7416 Fax: 716-706-1403 www.hybridbuildingsolutions.com

Certified WBE

November 7, 2025

Bob Parkhurst
Town of New Haven
4279 State Route 104
New Haven, NY 13126

Dear Bob,

Please accept the following proposal for the new cover on your salt storage building.

New Fabric Cover for 72 feet wide by 50 feet long Overall Structure

13.5 ounce Non-Fire-Retardant Elite fabric one- piece "bag" cover

One Fabric Standard End with 2 passive vents

Replacement parts include: ratchets, strapping, PVC, and cambuckles; winches as needed

Erected on site with OSHA certified, factory trained crew utilizing prevailing wages for Oswego County

All equipment and travel expenses included

25 Year Warranty on fabric

Delivered to Site

Sourcewell Awarded

\$38,434.00

Proposal Subject to:

- Ability of equipment to maneuver in and around perimeter of building safely
- Site and a 20 foot perimeter of the site being level, compacted and drained so equipment can operate safely and effectively
- No electrical, gas or water lines to be worked around. They must be clearly labeled.
- Building to be clear of salt or with a clear path down the middle to the back so equipment can operate safely and effectively

Not Included in the Above Estimate

- Taxes (we would require a tax-exempt certificate)
- Associated fees or permits
- Bonding
- Electrical and Heating requirements
- Repair and Maintenance of any structural steel, including pull down pipe
- Replacement parts not mentioned above

Due to the potential for changes in tariffs and trade regulations, the prices quoted in this contract are subject to adjustment. If there are any increases or decreases in tariffs that affect the cost of materials or services, the contractor reserves the right to modify the contract price accordingly. Any adjustments will be communicated in writing and agreed upon by both parties prior to implementation.

Miscellaneous parts and materials if needed to complete this installation will be billed at cost plus 20%.

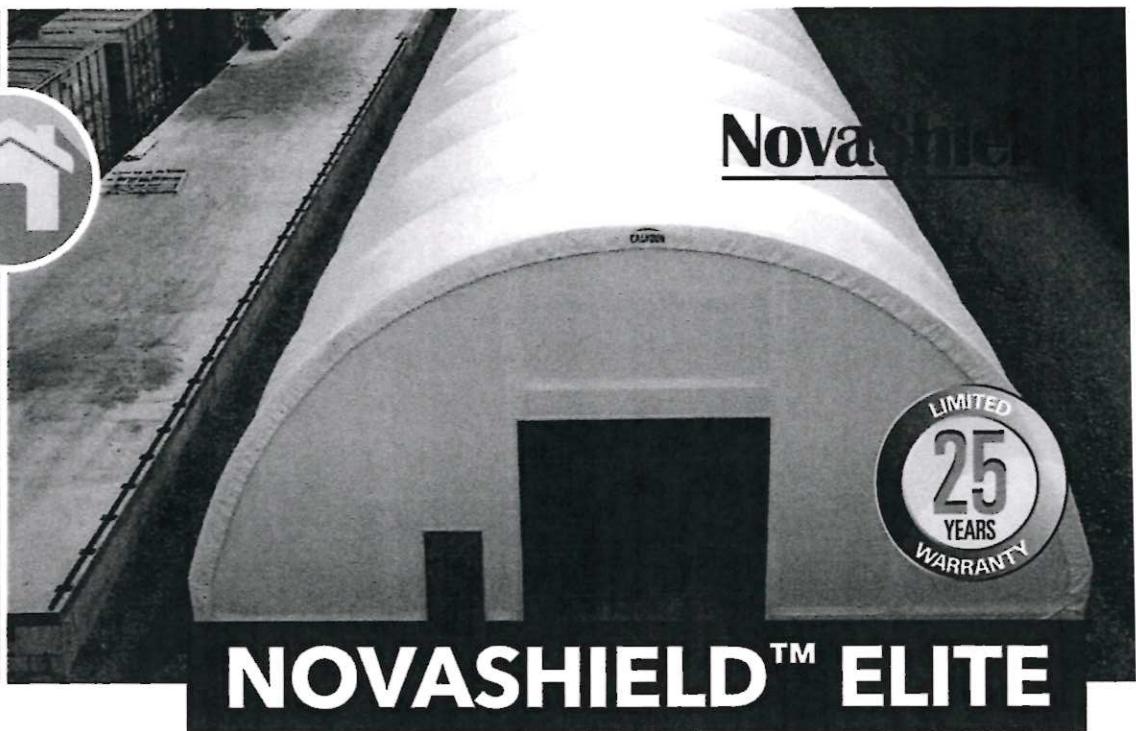
Thank you for this opportunity to provide you with a proposal. Please call us once you have had an opportunity to review it.

Sincerely,

Mari Louise Merkwa

Mari Louise Merkwa
Managing Member
Cell Phone: 716-544-5872

i build



Nova

NOVASHIELD™ ELITE

NEW NOVASHIELD™ ELITE SERIES WITH ARMORKOTE™ FILM

Structure solutions have been evolving dramatically over the years. No longer is a conventional structure your only option. Your needs and the needs of the market have also changed. For over 20 years, NovaShield™ has been the structure membrane of choice for applications such as Sports & Recreation, Commercial, Industrial, Municipal, Equestrian and Agricultural building solutions. Demands on the membrane have also changed; larger structures with expectations of an increase in years of service have guided us to focus on a product that will deliver exactly that.

Designed with purpose in mind, NovaShield Elite provides the next level in Architectural Structure Membranes. With an advanced platform, Elite is the result of five years of research & development, ensuring we created a product that meets today's demands. With the goals of greater performance and the longest warranty in the industry, we think we nailed it.

Backed by Calhoun's 25 year warranty, the Elite Series of Structure Membranes provide peace of mind for years to come. NovaShield Elite is a solution for our customers, optimized for your building designs.

NOVASHIELD™ ELITE FAMILY Two products to make your choice simple:

1 NovaShield™ Elite

- Non FR Rated Membrane

2 NovaShield Elite FR Plus

- Our highest level of Flame Retardant Membrane
- FR PERFORMANCE

This product meets the requirements of NFPA 701 - 1989 (large and small scale), CAN/ULC S109 (large scale), ASTM E84-00a (Class 1; FSI=10; SD=70), California Fire Marshal (F-51407), NFPA 701-2015 Method 1, NFPA 701-2015 Method 2, ASTM E84-16, CAN/ULC S102-10, CAN/ULC S109-14 (Small and Large Flame tests).

FEATURES & BENEFITS

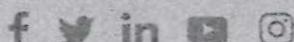
- High performance ArmorKote™ Film on exterior surface
- Flame retardant
- Enhanced UV protection for long service life
- High strength-to-weight ratio
- High level of abrasion resistance
- High cold crack resistance
- Calhoun 25 year limited warranty

ELITE

NovaShield™ Elite offers incredibly strong, long lasting protection from the elements and environment.



NovaShield Elite offers a soft, diffused light that creates an environment free of shadows and dark, dingy corners. During the day you may not even require the lights to be on!



1.800.265.3994 | info@calhoun.ca

CALHOUN

PRODUCT ATTRIBUTES

CHARACTERISTICS	Weave	Coating/Film	Weight	Cores	Width	Length	Colors	Limited Warranty
NovaShield™ ELITE & ELITE FR PLUS	Woven HDPE Tapes	ArmorKote™ Film/Coating	13.8 oz/yd ² (470 gsm)	4" I.D.	Up to 144" (-0, +0.5)	500 yd rolls	White/White	25 years
Grab Tensile	Strip Tensile	Tongue Tear	Trapezoidal Tear	Mullen Tear	Accelerated UV Weathering †		Low Temperature Bend	
ASTM D5034	ASTM D5035	ASTM D2261	ASTM D4533	ASTM D3786	ASTM G154		ASTM 2136	
Warp 400 lb (1776 N) Weft 400 lb (1776 N)	Warp 260 lb/in (2309 N/5cm) Weft 240 lb/in (2131 N/5cm)	Warp 90 lb (400 N) Weft 90 lb (400 N)	Warp 80 lb (355 N) Weft 75 lb (333 N)	650 PSI (4478 kPa)	>90% strength retention after 2000 hrs exposure @ 0.77 W/m ² /nm, or 1200 hrs exposure @ 1.35 @/ m ² /nm		-65°C	

These values are typical data and are not intended as limiting specifications.

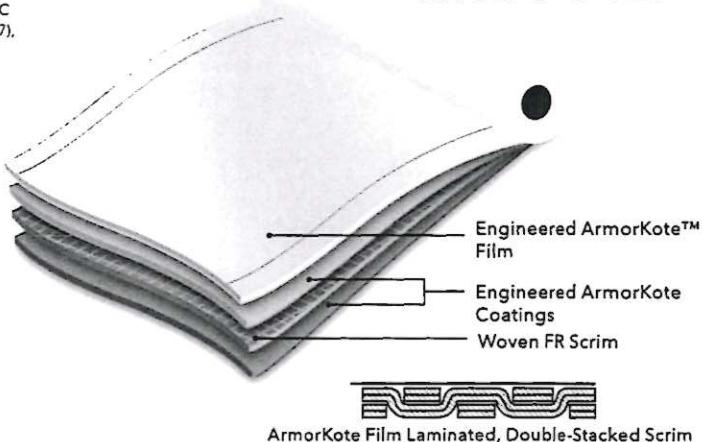
† Q.U.V (A-340 Lamps); 8 hrs UV @ 60°C; 4 hrs condensation @ 50°C

FR PERFORMANCE

This product meets the requirements of NFPA 701 – 1989 (large and small scale), CAN/ULC S109 (large scale), ASTM E84-00a (Class 1; FSI=10; SD=70), California Fire Marshal (F-51407), NFPA 701-2015 Method 1, NFPA 701-2015 Method 2, ASTM E84-16, CAN/ULC S102-10, CAN/ULC S109-14 (Small and Large Flame tests).

PRO FORMA- BASED ON LIMITED DATA

ELITE



PRODUCT APPLICATIONS

- Commercial Agriculture Structures
- Sports & Recreation Facilities
- Public Works Buildings
- Truck Shops
- Maintenance Buildings
- Manufacturing Structures
- Riding Arenas
- Storage Structures

MARKETS

- Oil & Gas
- Aviation
- Sports & Recreation
- Industrial
- Public works
- Mining
- Commodity Storage

WHAT MAKES THE NEW ARMORKOTE™ FILM PERFORM SO MUCH BETTER?

ArmorKote™ Film is part of the ArmorKote System of Protection made with the same ArmorKote Technology as our Coatings. What makes the film stronger than the coating are the special resins that we can only put into the film and not the coating. This creates an incredibly strong film that combined with our scrim and coating produce a stronger, higher performing membrane.

NOVASHIELD™ TL INTERIOR LINER MEMBRANE

When you need to line and insulate your structure, we have your solution!

NovaShield TL is the perfect interior membrane that comes in both FR and Non-FR.



Scan for more info or visit itape.com/novashield

ipg *intertape
polymer
group*®

NovaShield[®] ELITE

RU ELITE

INTERTAPE POLYMER GROUP[®]

TECHNICAL DATA SHEET

Proforma – based on limited data

DESCRIPTION

NovaShield[®] RU ELITE is a heavyweight membrane for applications extended UV stability, such as membrane structures. This ELITE product is manufactured with a high strength film laminated to one side and a proprietary coating on the back side. This high strength film is used to enhance abrasion resistance, flex resistance, seam strength, UV resistance and longevity. The scrim is produced in a special weaving pattern to enhance flatness, abrasion resistance, and tear properties.

FABRIC SPECIFICATIONS

Weave: Woven HDPE scrim
Coating: White PE
Film: White PE
Colour: White only
Weight: 13.5 oz/yd² (458g/m²) +/- 5 %

ROLL SPECIFICATIONS

Cores: 4 inch I.D. or 5 inch I.D. available
Width: 144 inches (-0, +0.5)
Length: White/white – 500 yards

These values are typical data and are not intended as limiting specifications.



intertape polymer group[®]

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www.itape.com | info@itape.com

While we believe them to be reliable, the statements and information herein are only for general guidance and are not warrants or guarantees for accuracy and completeness. The user must, by test or otherwise, determine suitability for this purpose. There is no warranty of fitness for a particular purpose. Our standard term and conditions of sale apply exclusively to all orders, and all liability for damages of any kind, including consequential, exceeding purchase price is excluded. No one is authorized by us to make oral warranties. We reserve the right to make changes without notice or obligation in our products and publications.

EFFECTIVE: 04/20

PERFORMANCE PROPERTIES

The following data are typical values based on ASTM standard tests. These data should not be considered a specification.

Grab Tensile ASTM D5034	Warp 460 lb 2042 N / Weft 410 lb 1820 N
Strip Tensile (N/5cm) ASTM D5035	Warp 275 lb/in (2442)/Weft 260 lb/in (2308)
Tongue Tear ASTM D2261	Warp 85 lb 377 N / Weft 78 lb 346 N
Trapezoidal Tear ASTM D4533	Warp 90 lb 399 N / Weft 85 lb 377 N
Mullen Burst ASTM D3786	640 psi / 4409 kPa
Accelerated UV Weathering¹ ASTM G154	>90% strength retention after 2000 hrs exposure @ 0.77 W/m ² /nm, or 1200 hrs exposure @ 1.35 W/m ² /nm

Low Temperature Bend	-65°C
	ASTM D2136

20-year Prorated Warranty – Please see your territory manager for details.

¹ Q.U.V [A-340 Lamps]; 8 hrs UV @ 60°C; 4hrs condensation @ 50°C

NovaShield[®]
Membrane Structure Fabric with

